

# E2 Energy Efficiency for Industry: Where the Industrial Energy Managers Come to Do Business

13-16 June 2016, Marriott Renaissance Hotel, Brussels

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E2 Summit	E2 Conference Day 1	E2 Conference Day 2	E2 Actionable Insights Day
<p><b>Finance &amp; Investment</b></p> <p>13<sup>th</sup> June 2016 Renaissance Hotel, Brussels</p> <p>Summit Welcome</p> <p><u>Panel and Audience Discussion</u> <b>The EE Finance Leaders – Understanding the Energy Efficiency Opportunity</b></p> <p><b>Key Success Factors for Financing Energy Efficiency Projects</b></p> <p><b>Scaling Third Party Finance With Unconventional Energy Efficiency Financing</b></p> <p><b>Insurance As A Catalyst For Energy Efficiency Investment</b></p> <p><b>How to Successfully Finance Small Sub €500k Energy Efficiency Projects</b></p> <p>Networking Lunch</p> <p><b>Global Lessons in EE Finance and Industry Development – What do Governments need to do?</b></p> <p><b>Horizon 2020 Energy Efficiency &amp; Public Funds for Energy Efficiency Projects</b></p> <p><b>Selling the Benefits of Energy Efficiency Projects</b></p> <p><u>Panel Discussion: How to Get Your CFO to Love Your Project. What Can Energy Managers Do To Put Together Compelling Business Cases for Energy Efficiency Projects?</u></p> <p>Summit Closing &amp; Drinks Reception</p>	<p><b>Strategy, Data &amp; Energy Culture</b></p> <p>14<sup>th</sup> June 2016 Renaissance Hotel, Brussels</p> <p>Conference Opening</p> <p><u>Industry Scene Setter: Energy Efficiency Directive &amp; Policy</u></p> <p><u>Case Study Insight - Transport Manufacturing: Strategies for Overcoming the Energy Productivity Challenge</u></p> <p><u>Case Study Insight – Chemicals: Data &amp; Energy Management Systems</u></p> <p><u>Case Study Insight – Food &amp; Drink Processing: A Model Based Approach to Creating a Positive Change Culture over a Wide and Diverse Base of Sites</u></p> <p><u>Innovation Panel Discussion: Industrial Energy Management: A Source of Competitive Advantage</u></p> <p><u>Case Study Insight – Cement: Alternative Fuels, Waste Heat Recovery and Developing New Revenue Streams</u></p> <p>Networking Lunch</p> <p><u>Case Study Insight – Transport Manufacturing: Best Practice and Learning from Renault’s Global Sites Energy Audit Programme</u></p> <p><b>Developing a Strong Energy Culture and Behaviour Change Success Stories</b></p> <p><u>Case Study Insight – Healthcare: Energy Management Challenge – Bottom Up Energy Management Strategies</u></p> <p><b>Lighting as a Service – Successful Business Models for Energy Efficiency Deployment</b></p> <p><u>Case Study Insight – Transport Manufacturing: Energy Conservation Through Idle Electricity Reduction</u></p> <p>E2 Networking Drinks Reception</p>	<p><b>Technology &amp; Verticals Day</b></p> <p>15<sup>th</sup> June 2016 Renaissance Hotel, Brussels</p> <p>Conference Opening</p> <p><u>Case Study Insight - Learning from Retail: Energy Management Best Practice &amp; Key Learnings from a Huge Global Retail Chain</u></p> <p><b>From Energy Efficiency to Business Insight: Hidden Benefits of Connected &amp; Intelligent Lighting Systems</b></p> <p><u>Case Study Insight – Paper: What is the Impact of National Energy Efficiency Regulations across Europe?</u></p> <p><u>Case Study Insight – Transport Manufacturing: Energy Efficiency Project Update from Lamborghini</u></p> <p><u>Case Study Insight</u></p> <p><b>Supply Chain Emissions Performance</b></p> <p>Networking Lunch</p> <p>Industry Challenges &amp; Roundtable Debates <b>The Vertical Industries</b></p> <ul style="list-style-type: none"> <li>- Metals &amp; Mining</li> <li>- Food &amp; Drinks Processing</li> <li>- Ceramics &amp; Glass</li> <li>- Chemicals &amp; Pharma</li> <li>- Cement &amp; Construction</li> <li>- Pulp, Paper &amp; Textiles</li> <li>- Automotive &amp; Transport Manufacturing</li> </ul> <p>E2 Closing</p>	<p>16<sup>th</sup> June</p> <p>Following three busy days in Brussels, E2 invites you to also put a little time aside in your diary for 16 June, the Actionable Insights Day. This is your chance to take stock of the information you gathered at the conference, <b>commit to new goals or changes</b> based on what you learned, initiate connections with the people you met, and disseminate the <b>key learnings and takeaways</b> to your wider team.</p>

# E2 Finance & Investment Summit

## Corporate Energy Efficiency Finance – Strategies to Overcome the Two Year Payback

13<sup>th</sup> June 2016, Marriott Renaissance Hotel, Brussels

08.00	Registration and coffee
08.30	<p><b>Summit Welcome</b></p> <p><b>Moderator:</b> Steve Fawkes, Principal, <b>EnergyPro &amp; Investor Confidence Project</b></p>
09.00	<p><b>The EE Finance Leaders – Understanding the Energy Efficiency Opportunity</b></p> <p>Two true pioneering and visionary leaders from the world of EE Finance will present their differing viewpoints of the EE Finance Opportunity. Attendees will gain a rapid yet complete overview of all the big issues, drivers and opportunities in EE Finance. The presenters will share their views followed by discussion, debate and questions from the floor:</p> <p><b>Building the Energy Efficiency Financing Market</b></p> <ul style="list-style-type: none"> <li>• What is the current status of EE financing?</li> <li>• What are the barriers to creating the dynamic and large scale market needed to achieve our climate and energy security goals?</li> <li>• What initiatives under way in Europe (and elsewhere) to build a large scale market?</li> <li>• What other actions could and should be taken?</li> </ul> <p><b>Speaker:</b> Steve Fawkes, Principal, <b>EnergyPro &amp; Investor Confidence Project</b></p> <p><b>EE Financing- Que Vadis?</b></p> <ul style="list-style-type: none"> <li>• Energy efficiency an emerging new asset class</li> <li>• Scalability of this business</li> <li>• The main barriers to grow to reach required investments flow</li> <li>• Key aspects of EE Financing for the industrial sector</li> </ul> <p><b>Speaker:</b> Lada Strelnikova, Investment Advisor, Deutsche Asset Management, <b>Deutsche Bank &amp; Investment Manager, European Energy Efficiency Fund</b></p> <p>Discussion and Questions from the Audience</p>
10.00	<p><b>Key Success Factors for Financing Energy Efficiency Projects</b></p> <p>The highly experienced EBRD will detail how they have successfully invested \$16.4bn in 926 sustainable and energy efficiency projects over the past decade.</p> <ul style="list-style-type: none"> <li>• What approaches have been successful in the past?</li> <li>• How to structure EE finance.</li> <li>• What approaches do not work and what to avoid?</li> <li>• How to overcome political risk in emerging markets.</li> <li>• How to successfully partner with other banks.</li> </ul> <p><b>Speaker:</b> Gianpiero Nacci, Head of Industry and Business Energy Efficiency, <b>EBRD</b></p>
10.30	Networking Coffee
11.00	<p><b>Scaling Third Party Finance With Unconventional Energy Efficiency Financing</b></p> <p>It is a common belief that energy efficiency projects do not yet meet the requirements of capital</p>

	<p>markets. However, SUSI Partners have experience of aggregating portfolios of small projects involving both corporate and public entities as ultimate beneficiaries, including three milestone transactions in 2015 in Italy and Germany. In today's presentation Stefano will share the details of those achievements, outline the SUSI solutions and propose the next steps that the industry could take.</p> <ul style="list-style-type: none"> <li>• Evaluating creative and unconventional structures like "securitisation" and "sale and lease back" in order to achieve economy of scale and off balance sheet treatment for the ESCO (and sometimes also for the customers).</li> <li>• How to promote technical and legal standardisation to foster project aggregation for financing purposes.</li> </ul> <p><b>Speaker:</b> Stefano Fissolo, Vice President - Energy Efficiency, <b>SUSI Partners AG</b></p>
11.45	<p><b>Insurance As A Catalyst For Energy Efficiency Investment</b></p> <ul style="list-style-type: none"> <li>• Assessing energy efficiency project performance</li> <li>• The benefits of risk transfer in energy efficiency</li> <li>• Energy efficiency insurance in practice – an ESCO delivers insurance backed savings of £460,000 to a large hotel</li> </ul> <p><b>Speaker:</b> Paul Cullum, Product Development Manager, <b>HSB Engineering Insurance</b></p>
12.05	<p><b>How to Successfully Finance Small Sub €500k Energy Efficiency Projects</b></p> <ul style="list-style-type: none"> <li>• Contractual structures and players for successful small project finance</li> <li>• Standardised and independent verification</li> <li>• Key successful criteria for working with ESCOs</li> <li>• How to engage with smaller companies?</li> </ul> <p><b>Speaker:</b> Jessica Stromback, Chairman, <b>Joule Assets Europe AB</b></p>
12.45	<p>Moderator's wrap up of morning sessions and key take-aways</p> <p><b>Moderator:</b> Steve Fawkes, Principal, <b>EnergyPro &amp; Investor Confidence Project</b></p>
12.50	<p>Networking Lunch</p>
14.00	<p>Afternoon Opening</p> <p><b>Moderator:</b> Steve Fawkes, Principal, <b>EnergyPro &amp; Investor Confidence Project</b></p>
14.10	<p><b>Global Lessons in EE Finance and Industry Development – What do Governments need to do?</b></p> <ul style="list-style-type: none"> <li>• What is the natural development path for the EE industry from short term/midterm/long term and how can governments create a successful financial suite of solutions and mechanisms to help mature the sector?</li> <li>• What is the role of ESCOs in industrial energy efficiency and why are they more successful in certain markets?</li> <li>• What judicial systems and body of corporate law is necessary to enable successful ESCO and financing contracts?</li> <li>• What potential conflict points need to be ironed out and how can project failure be mitigated?</li> </ul> <p><b>Speaker:</b> Ivan Gerginov, Energy Efficiency Financing Expert, <b>Econoler</b></p>
14.50	<p><b>Horizon 2020 Energy Efficiency &amp; Public Funds for Energy Efficiency Projects</b></p> <ul style="list-style-type: none"> <li>• 2017 Call and other opportunities for grants and funding</li> <li>• What is the criteria for successful financing of energy efficiency project</li> <li>• What has been achieved to date</li> <li>• Key learnings and experience</li> </ul> <p><b>Speaker:</b> Vincent Berrutto, Head of the Energy Unit, <b>European Commission - Executive Agency for</b></p>

	<b>Small and Medium-sized Enterprises (EASME)</b>
15.30	Networking coffee
16.00	<p><b>Selling the Benefits of Energy Efficiency Projects</b></p> <p>Investments in energy efficiency not only result in a reduction of energy consumption —the energy benefit— but they also entail non-energy benefits such as improved product quality, reduced production time or improved comfort in sales area.</p> <p>Non-energy benefits significantly improve the business case of energy-efficiency investments in the business sector by raising their strategic character. These benefits also increase the profitability of these investments, not only through avoided costs but also through additional revenues.</p> <p>The presentation will discuss industrial benefits of energy efficiency. The new conceptual framework proposed enables to move away from the common view of energy as a commodity (where the only goal is to save kilowatt-hours) to adopt a new perspective on energy and energy services as strategic value for businesses.</p> <p><b>Speaker:</b> Dr. Catherine Cooremans, Co-director of the Certificate of Advanced Studies in Energy Management, <b>University of Geneva</b></p>
16.30	<p>Panel Discussion</p> <p><b>How to Get Your CFO to Love Your Project. What Can Energy Managers Do To Put Together Compelling Business Cases for Energy Efficiency Projects?</b></p> <ul style="list-style-type: none"> <li>• How to grab the attention of the Executive Board</li> <li>• What best practice Energy Efficiency accountancy NPV, ROI and CAPEX &amp; OPEX payback expenditures</li> <li>• How to overcome uncertainty on OPEX calculations?</li> <li>• What payback periods and ROIs are acceptable? Can timelines be extended?</li> <li>• How to use standards &amp; how to source new financing options.</li> <li>• How to create an effective measurement &amp; savings reporting plan.</li> <li>• Why include <b>more</b> internal stakeholders?</li> <li>• What business benefits to include beyond financials?</li> </ul> <p><b>Panellists:</b></p> <p>Dr. Mukund Bhagwat, Corporate Energy &amp; Climate Affairs, <b>Aurubis &amp; IFIEC Europe</b></p> <p>Paul Cullum, Product Development Manager, <b>HSB Engineering Insurance</b></p> <p>Jessica Stromback, Chairman, <b>Joule Assets Europe AB</b></p> <p>Alex Gilbert, Investment Manager, <b>Amber Infrastructure Limited</b></p>
17.15	<p>Moderator’s wrap up of afternoon sessions and key take-aways</p> <p><b>Moderator:</b> Steve Fawkes, Principal, <b>EnergyPro &amp; Investor Confidence Project</b></p>
17.30	Summit Closing & Drinks Reception

# E2 Conference Day One

## Strategy, Data & Energy Culture

14<sup>th</sup> June 2016, Marriott Renaissance Hotel, Brussels

08.00	Registration and coffee
08.30	<p>Conference Opening</p> <p><b>Moderator:</b> Dr Julia Reinaud, Research Director, <b>Industrial Innovation for Competitiveness Initiative (i24c)</b></p>
08.45	<p><u>Industry Scene Setter</u> <b>Energy Efficiency Directive &amp; Policy</b></p> <p>Impact, Feedback and Future Policies towards an Energy Union and Horizon 2020</p> <p>Speaker: Paul Hodson, Head of Energy Efficiency Unit, <b>DG ENER European Commission</b></p>
09.15	<p><u>Case Study Insight – Transport Manufacturing</u> <b>Strategies for Overcoming the Energy Productivity Challenge</b></p> <ul style="list-style-type: none"> <li>• Airbus Group energy team structure, emissions targets and KPIs</li> <li>• Key challenges of energy management</li> <li>• Key successes and recent successful projects: lighting, compressed air, variable speed, data centres</li> <li>• Energy Management System Implementation and continuous improvement</li> <li>• New goals and targets</li> </ul> <p><b>Speaker:</b> Jean-Marc Alberola, Group Energy Strategy Leader, <b>Airbus</b></p>
09.55	<p><u>Case Study Insight – Chemicals</u> <b>Data &amp; Energy Management Systems</b></p> <p>The presentation covers the step-by-step development and implementation of a detailed energy monitoring &amp; analysis approach on a complex chemical manufacturing site. A ‘bottom-up’ approach is adopted, with proper energy data management as a foundation for the development of energy models and visualisation tools, the detailed monitoring and analysis of performance and the putting in place of a certified energy management system. Special attention is given to the lessons learnt and the best practices that were identified throughout this process.</p> <p><b>Speaker:</b> Bart Adams, Energy Manager, <b>Ineos Styrolution</b></p>
10.35	Coffee and networking
11.00	<p><u>Case Study Insight – Food &amp; Drink Processing</u> <b>A Model Based Approach to Creating a Positive Change Culture over a Wide and Diverse Base of Sites</b></p> <ul style="list-style-type: none"> <li>• How to successfully manage multiple sites and achieve success with embedding an energy efficient culture?</li> <li>• How to work with internal operations teams to revisit and challenge accepted norms and tolerances and to squeeze more energy productivity out of the systems and processes</li> </ul>

	<ul style="list-style-type: none"> <li>• How to create a positive climate for finding opportunities for energy productivity against a negative spotting mistakes</li> <li>• How to compete effectively internally for the CAPEX pot</li> </ul> <p><b>Speaker:</b> Adam Pawelas, Senior Group Utilities Manager, <b>Carlsberg</b></p>
11.40	<p><u>Innovation Panel Discussion</u>  <b>Industrial Energy Management: A Source of Competitive Advantage</b></p> <p>A series of presentations will provide attendees with some differing and stimulating insights from our leadership panel.</p> <ul style="list-style-type: none"> <li>• What is the scale of the energy efficiency opportunity?</li> <li>• How can energy efficiency investments improve productivity and energy intensity?</li> <li>• Understanding the present CAPEX vs. future OPEX trade-off</li> <li>• How can industrials achieve energy transformation:             <ul style="list-style-type: none"> <li>▪ Developing a strategic programmed approach</li> <li>▪ Transparency to executive boards</li> <li>▪ A pipeline of investment options</li> </ul> </li> <li>• What is the scale of the energy flexibility and demand response opportunity?</li> <li>• How can industrials take advantage of the new variable renewable grid and adapt to this new paradigm?</li> <li>• How can industrials be flexible and what opportunities are there for energy storage and/or production curtailments?</li> <li>• How can increased intelligence, data and Industry 4.0 help industrials better manage energy usage?</li> <li>• Clear benchmarking and energy performance standards</li> <li>• Ongoing summaries of energy performance</li> </ul> <p><b>Panellists:</b>              Olli Härkönen, Global Energy Technology Director, <b>SCA Hygiene Products</b>              Mark Lister, Senior Advisor, <b>Global Energy Efficiency Accelerator Platform</b> (an initiative from the UNIDO, Institute of Industrial Productivity &amp; C2E2 Copenhagen Centre on Energy Efficiency)              Brigitta Huckestein, Senior Manager, Communications &amp; Government Relations, <b>BASF Group</b>              Olivier Devolder, Senior Consultant and Energy Project Coordinator, <b>N-SIDE</b></p>
12.20	<p><u>Case Study Insight - Cement</u>  <b>Alternative Fuels, Waste Heat Recovery and Developing New Revenue Streams</b></p> <ul style="list-style-type: none"> <li>• What is Heidelberg’s experience in sourcing, collecting and using alternative fuels?</li> <li>• Implementing and fully using waste heat recovery technologies, heat exchangers and ORC engines?</li> <li>• Creating revenue from CO<sup>2</sup> waste streams</li> </ul> <p><b>Speaker:</b> Jan Theulen, Director Alternative Resources, Global Environmental Sustainability, <b>HeidelbergCement</b></p>
13.00	<p>Moderator’s wrap up of morning sessions and key take-aways</p> <p><b>Moderator:</b> Dr Julia Reinaud, Research Director, <b>Industrial Innovation for Competitiveness Initiative (i24c)</b></p>

13.05	Networking Lunch
14.10	Afternoon Opening
14.15	<p><u>Case Study Insight – Transport Manufacturing</u> <b>Best Practice and Learning from Renault’s Global Sites Energy Audit Programme</b></p> <ul style="list-style-type: none"> <li>• Energy Audit: scope, objectives and results of the Europe-wide 35 site audit</li> <li>• Update on new EE project: New measurement &amp; sensor trials</li> <li>• Update on new EE project: Lighting as a Service</li> </ul> <p><b>Speaker:</b> Olivier Pohnu, Global Energy Efficiency Manager, <b>Renault</b></p>
14.55	<p><b>Developing a Strong Energy Culture and Behaviour Change Success Stories</b></p> <p><b>Speaker:</b> Dr Ulrika Wising, Head of Energy, <b>DNV GL</b></p>
15.15	Coffee & networking
15.45	<p><u>Case Study Insight – Healthcare</u> <b>Energy Management Challenge – Bottom Up Energy Management Strategies</b></p> <ul style="list-style-type: none"> <li>• Foundations for a solid energy program</li> <li>• Energy efficiency &amp; clean generation: what do we do?</li> </ul> <p><b>Speaker:</b> Patrick Bas, Energy Management EMEA, <b>Johnson &amp; Johnson</b></p>
16.25	<p><b>Lighting as a Service – Successful Business Models for Energy Efficiency Deployment</b></p> <p>A leading entrepreneur will demonstrate how Lighting as a Service works and demonstrate a case study of a recent deployment</p> <p><b>Speaker:</b> Kaspars Osis, Chairman, <b>RCG Lighthouse</b></p>
16.45	<p><u>Case Study Insight – Transport Manufacturing</u> <b>Energy Conservation Through Idle Electricity Reduction</b></p> <ul style="list-style-type: none"> <li>• Lean manufacturing thinking in energy efficiency work</li> <li>• Build culture through a self-funded strategy for energy efficiency vs. a capital investment strategy</li> <li>• Use the “Toyota A3” problem solving tool as a management tool within the organization</li> <li>• First CO2 neutral plant in the construction equipment industry</li> </ul> <p><b>Speaker:</b> Dr. Johan Wollin, Global Director Environmental Care, <b>Volvo Construction Equipment</b></p>
17.25	Moderator’s wrap up of afternoon sessions and key take-aways
17.45	E2 Networking Drinks Reception

# E2 Conference Day Two

## Technology & Verticals Day

**15<sup>th</sup> June 2016, Marriott Renaissance Hotel, Brussels**

08.00	Registration and coffee
08.35	Conference Opening <b>Moderator:</b> Michael Deneve, Head of Energy Efficiency & Management, <b>Laborelec</b>
08.45	<p><u>Case Study Insight - Learning from Retail</u> <b>Energy Management Best Practice &amp; Key Learnings from a Huge Global Retail Chain</b></p> <ul style="list-style-type: none"> <li>• Refrigeration and cold chain energy management</li> <li>• Refrigeration leakage detection systems, CFC to CO<sup>2</sup> migration and doors!</li> <li>• LED lighting roll out programme</li> <li>• Energy Management Systems and submetering</li> <li>• Culture and ease of use</li> </ul> <p><b>Speaker:</b> Camille Chapalain, Energy Manager Group - International Support, <b>Carrefour</b></p>
09.30	<p><b>From Energy Efficiency to Business Insight: Hidden Benefits of Connected &amp; Intelligent Lighting Systems</b></p> <p>With the emergence of LEDs the lighting technology is going through an intelligence evolution. Lights are becoming smart and connected. With this intelligence new opportunities emerge for higher energy savings and unprecedented visibility into business operations.</p> <ul style="list-style-type: none"> <li>• Why you should think about lighting as a network of connected “Things”</li> <li>• How to maximize energy savings with connected lighting through multi-control strategies</li> <li>• Beyond energy savings: Future of Smart Buildings with IoT enabled infrastructure</li> <li>• How you can leverage network of connected sensors for employee safety, optimizing business operations, and gaining business insight</li> </ul> <p>Kaynam Hedayat, VP Product Management, <b>Digital Lumens</b></p>
09.50	<p><u>Case Study Insight – Paper</u> <b>What is the Impact of National Energy Efficiency Regulations across Europe?</b></p> <ul style="list-style-type: none"> <li>• What are the compliance costs of Energy Efficiency</li> <li>• How are some of the Energy Efficiency White Certificate markets functioning?</li> <li>• Do renewable energy targets, grid balancing markets and energy efficiency markets conflict?</li> </ul> <p><b>Speaker:</b> René Stadler, Category Head Energy Europe &amp; International, <b>Mondi Group</b></p>
10.30	Coffee and networking
11.00	<p><u>Case Study Insight – Transport Manufacturing</u> <b>Energy Efficiency Project Update from Lamborghini</b></p> <p>Ranieri Niccoli, Plant Director, <b>Lamborghini</b> Massimo Scarpenti, Head of Safety, Energy &amp; Environment, <b>Lamborghini</b></p>



11.15	<u>Case Study Insight</u>
11.45	<p><b>Supply Chain Emissions Performance</b></p> <p>How is Action Exchange, an initiative of the CDP's Supply Chain program, helping to identify cost-efficient emissions reduction activities?</p> <ul style="list-style-type: none"> <li>• Peer benchmarking reports</li> <li>• Industry best practices</li> <li>• Connections to energy efficiency service providers</li> </ul> <p><b>Speaker:</b> Dexter Galvin, Director of the Supply Chain Programme, <b>CDP</b></p>
12.15	<p>Moderator's wrap up of morning sessions and key take-aways</p> <p><b>Moderator:</b> Michael Deneve, Head of Energy Efficiency &amp; Management, <b>Laborelec</b></p>
12.20	Networking Lunch
13.25	<p>Afternoon opening</p> <p><b>Moderator:</b> Michael Deneve, Head of Energy Efficiency &amp; Management, <b>Laborelec</b></p>
13.30	<p><u>Industry Challenges &amp; Roundtable Debates</u> (inc. coffee)</p> <p><b>The Vertical Industries</b></p> <p>Participants choose to attend 1 of 8 tables below and deep dive into industry specific challenges with a fresh group of peers.</p> <p><b>- Metals</b></p> <p><b>Confirmed participants:</b> Didier Vasner, Group Environment Manager, <b>Constellium</b> Harry-Lionel Salamin, Energy Lead – Europe, <b>Novelis</b></p> <p><b>- Chemicals &amp; Pharma</b></p> <p><b>Roundtable Leader:</b> Simon Minett, Managing Director, <b>Challoch Energy</b></p> <p><b>Confirmed participants:</b> Mark O'Connor, Associate Director for Global Energy Centre of Excellence, <b>MSD (Merck)</b> Johan Liekens, Site Innovation Lead - Energy Coordinator, <b>BP Chembel</b> Bart Adams, Energy Manager, <b>Ineos Styrolution</b> Jean Beelaerts, Energy Manager, <b>Pfizer</b> Filip Vanderstraeten, Utilities Coordinator, <b>Pfizer</b></p> <p><b>- Automotive &amp; Transport Manufacturing</b></p> <p><b>Confirmed participants:</b> Ranieri Niccoli, Plant Director, <b>Lamborghini</b> Massimo Scarpenti, Head of Safety, Energy &amp; Environment, <b>Lamborghini</b> Caglar Canbay, Energy Efficiency Project Leader, <b>Toyota</b> Olivier Pohu, Energy Efficiency Manager, <b>Renault</b> Jean-Marc Alberola, Group Energy Strategy Leader, <b>Airbus</b> Dr. Johan Wollin, Global Director Environmental Care, <b>Volvo Construction Equipment</b></p> <p><b>- Pulp, Paper &amp; Textiles</b></p> <p><b>Confirmed participants:</b> Olli Härkönen, Global Energy Technology Director, <b>SCA Hygiene Products</b></p>

	<p>René Stadler, Category Head Energy Europe &amp; International, <b>Mondi Group</b>                  Ward Deryckere, Group Energy Manager, <b>Beaulieu International Group</b></p> <p><b>- Food &amp; Drinks Processing</b>  <b>Confirmed participants:</b>                  Adam Pawelas, Energy Manager, <b>Carlsberg</b>                  Camille Chapalain, Energy Manager Group - International Support, <b>Carrefour</b></p> <p><b>- Ceramics &amp; Glass</b>  <b>Confirmed participants:</b>                  Niels Schreuder, Public Affairs Manager, <b>AGC Glass Europe</b>                  Daniele Florean, former Head of Energy and Procurement, <b>Sangalli Group</b>                  Frederic de Meulemeester, Thermal Process &amp; Energy Conservation Plan Manager, <b>Vesuvius</b></p> <p><b>- Cement &amp; Construction</b>  <b>Confirmed participants:</b>                  Kurt Cornette, Technical Director, <b>Wienerberger</b>                  Eric Weiland, Technical Director, <b>Terreal</b></p>
14.45	<p><u>Industry Challenges &amp; Roundtable Debates</u>  <b>Top Five Takeaways Reports</b>                  The roundtable leaders will report back on the agreed top five takeaways to the whole conference so you don't miss out on any content or good actionable ideas.</p>
15.15	<p>Moderator's wrap up of afternoon sessions and key take-aways  <b>Moderator:</b> Michael Deneve, Head of Energy Efficiency &amp; Management, <b>Laborelec</b></p>
15.30	<p>Summit Closing</p>

# E2 Actionable Insights Day

16<sup>th</sup> June 2016

Following three busy days in Brussels, E2 invites you to also put a little time aside in your diary for 16 June, the Actionable Insights Day. This is your chance to take stock of the information you gathered at the conference, **commit to new goals or changes** based on what you learned, initiate connections with the people you met, and disseminate the **key learnings and takeaways** to your wider team.

E2 has created a dedicated portal for the Actionable Insights Day, a place to see and share conference materials, contact details and attendee notes, [http://brussels.e2industry.com/actionable\\_insights](http://brussels.e2industry.com/actionable_insights)

## Take the time on your Actionable Insights Day to benefit from:

- The E2 Brussels post-event report. Summarising the key findings from the conference presentations, plus the major themes that were being discussed by the audience and on the 'shop floor'.
- The Top Five Takeaway Reports from the Roundtable Debates focusing on the Energy Vectors and Vertical Industry challenges.
- PowerPoint or presentations from the speakers. Where available the presentations will be uploaded to the Actionable Insights portal for you to download.
- Papers, reports and 'extra' materials. Any supporting documents that our speakers or sponsors would like to share with the E2 attendees will be available to download on the Actionable Insights portal.

## And you can contribute too.

- Attendees will be able to upload their conference notes to share their ideas, takeaways and points of view from E2 Brussels.
- Attendees will be able to upload their contact details to engage with those they met, and those they didn't get the chance to at E2 Brussels.
- Which means of course that you will also be able to access the notes and contact details from other attendees.

## Commit to your Actionable Insights

What we really want to encourage you to do is take the time to commit to the insights you will put into action in your organisation.

What did you hear or see that you need to share with your team? Which concepts or contacts must you follow up with? What best practice did you pick up on that you want to implement immediately? What changes do you want to make to some of your existing projects?

*Attending a conference is one thing; making the outcomes of that conference work for you... that's another thing.*

So, put a 30-60 minute meeting in your diary and allow yourself the opportunity to capitalise on the time and commitment that you've already made in attending the conference. Spend this time really drawing some purposeful and specific directions and plans for your role, your team and your organisation.

*It's a crowd-sourced, post-event, action-oriented kind of Day!*

## About E2

Organised as part of the European Union's Sustainable Energy Week ([www.eusew.eu](http://www.eusew.eu)), E2 for Industry will bring together industry energy managers and solution providers to explore the major opportunities and answer challenges in the market. The event will identify key vector and vertical solutions, review innovative financing strategies and dissect best practice case studies.

E2 for Industry is highly focused on accelerating the uptake of energy efficiency projects and reducing GHG emissions in industry. The topics will range from project financing, data management and insights, cultural and behavioural practices to a whole host of industry specific technologies including energy management systems, lighting, process technologies, voltage optimisation, variable speed drives, CHP cogeneration, waste heat recovery, waste gas reuse and Internet of Things.

For more information see the insight hub, <http://www.e2industry.com> or the event site, <http://www.brussels.e2industry.com>